

33.—Bulk Merchandising (Wholesale and Other Non-Retail) in Canada, by Type of Distributor, 1930.

NOTE.—An (X) indicates that the figures are withheld to avoid disclosing individual operations, but these are included in the totals.

Type of Distributor.	Estab- lish- ments.	Em- ployees.	Salaries and Wages.	Net Sales.	Pro- portion of Total Net Sales.	Stocks on Hand, End of Year (at Cost).
	No.	No.	\$	\$	p.c.	\$
WHOLESALERS PROPER.						
Wholesale merchants.....	4,031	39,184	58,405,000	887,878,600	26.70	125,922,700
Exporters.....	110	795	1,157,100	36,220,600	1.09	3,295,200
Importers.....	809	7,907	13,554,000	164,461,800	4.95	34,385,200
Cash-and-carry wholesalers.....	4	2	1,300	130,400	1	10,000
Drop shippers.....	42	105	203,100	6,454,700	0.19	5,600
Mail order wholesalers.....	4	10	11,800	73,900	1	16,500
Wagon distributors.....	23	27	29,700	577,300	0.02	26,700
Supply and machinery distributors....	85	821	1,565,400	15,521,900	0.47	4,142,800
Totals, Wholesalers Proper.....	5,108	48,851	74,927,400	1,111,319,200	33.42	167,804,700
OTHER BULK OR NON-RETAIL DISTRIBUTORS.						
Bulk tank stations.....	3,602	8,244	12,743,500	184,851,800	5.56	24,242,900
District sales offices.....	37	1,359	3,044,400	70,266,300	2.11	8,530,100
General sales offices.....	81	2,808	5,605,100	128,113,100	3.85	14,435,400
Manufacturers' sales branches.....	1,428	15,179	26,800,000	556,530,300	16.74	54,503,300
Export merchants.....	29	638	1,345,900	143,389,300	4.31	4,789,700
Agents and Brokers—						
Auction companies.....	10	79	170,700	5,225,700	0.16	38,400
Brokers (except grain).....	145	330	645,900	67,250,700	2.02	389,000
Brokers (cash grain).....	23	15	27,000	62,860,500	1.89	—
Commission merchants.....	220	743	1,312,800	101,311,800	3.05	692,300
Export Agents—						
Export brokers.....	23	56	96,100	21,177,200	0.64	99,000
Export commission houses.....	11	42	87,300	6,032,300	0.18	9,200
Export manufacturers' agents.....	3	(X)	(X)	(X)	(X)	(X)
Export selling agents.....	5	(X)	(X)	(X)	(X)	(X)
Import Agents—						
Import commission merchants....	53	198	472,800	28,311,700	0.85	299,100
Import manufacturers' agents.....	379	1,293	2,321,800	64,209,300	1.93	3,195,700
Import selling agents.....	26	209	442,200	7,004,000	0.21	429,800
Manufacturers' agents.....	825	2,070	3,690,900	127,457,900	3.83	2,606,900
Purchasing agents.....	9	(X)	(X)	(X)	(X)	(X)
Resident buyers.....	2	(X)	(X)	(X)	(X)	(X)
Selling agents.....	64	513	1,113,700	41,604,000	1.25	357,900
Assemblers and Country Buyers—						
Assemblers of farm products.....	14	165	121,700	3,704,200	0.11	71,200
City buyers of farm products.....	88	250	305,000	10,378,600	0.31	591,000
Country buyers of farm products....	482	209	168,400	11,517,300	0.35	251,800
Co-operative marketing associations.	68	315	337,000	10,871,600	0.33	172,500
Co-operative sales agencies.....	27	543	978,200	205,444,300	6.18	985,100
Elevators (independent).....	34	97	102,200	3,013,700	0.09	271,600
Elevators (line).....	38	1,119	2,199,000	125,716,900	3.78	659,700
Milk stations.....	1	(X)	(X)	(X)	(X)	(X)
Packers and shippers.....	15	87	141,700	2,582,400	0.08	113,600
Chain store warehouses.....	79	3,648	4,725,800	161,912,300	4.87	10,754,600
Film exchanges.....	63	864	1,196,900	9,808,500	0.29	217,100
Warehouses (distributing).....	137	459	710,200	12,888,100	0.39	651,200
Others.....	11	22	41,200	803,500	0.02	11,800
Totals, Other Bulk or Non-Retail Distributors.....	8,032	41,713	71,419,200	2,213,891,100	66.58	129,416,400
Grand Totals.....	13,140	90,564	146,346,600	3,325,210,300	100.00	297,221,100

¹ Less than one one-hundredth of one per cent.